

John Wieland
JOHN WIELAND HOMES
AND NEIGHBORHOODS

To: Larry Little; Fay Block
From: Tish Oakley, Operations and Purchasing Manager
Date: June 10, 2008
Re: Fay Block and Bart Hardison

Larry, we have been very pleased with the service we get from Fay Block. As you know, we've been dealing with Fay Block for over 12 years – we've purchased our block and mortar exclusively from you, and couldn't be happier. Your turn around time is superior, and it's invisible to us that it's coming from Fayetteville. Your customer service with Carolyn is very timely and focused.

Fay has always been there for us when we've needed you as far as special orders, and even our community outreach projects – you've always stepped up to the plate and it's been great being able to partner together as many times as we have.

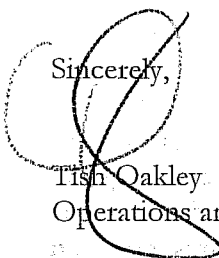
In addition, you've always had top notch sales people, and Bart Hardison is no exception. Bart has been there for us. In the beginning, we had an issue with missing mortar, and he made the situation right by finding what we needed, keeping the job going, then ensuring you are keeping the right mortar on your yard. To my knowledge, mortar hasn't been a problem since. He's also taken the extra step to help us refine our estimates better to make sure our take offs both provide the right amount of material – not too much, but not cutting it too close either.

I think Bart is an asset to Fay Block. He seems to understand the construction environment and the different personalities and needs of those who are involved.

We are very pleased with our relationship with Fay Block and wish we had more vendors were like Fay.

Don't hesitate to give me a call with any particular questions you may have.

Sincerely,


Tish Oakley
Operations and Purchasing Manager