



TRI-COUNTY MASONRY, INC.

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July 15, 2010

To Whom It May Concern:

In this tough economy that we are experiencing right now and an unpredictable future in the construction industry, it becomes absolutely pertinent to be competitive in pricing and work in a timely manner to maximize profit for all parties involved. Fay Block helps the contractor with all of the above needs.

Austin Babb, my sales representative with Fay Block, has been diligent in providing competitive prices, good-quality products, and has been dependable in delivery of materials on an agreed date. Their drivers have been accommodating to our business in positioning materials where needed, as well as making sure all orders are complete.

We have worked with Fay Block for several years now on numerous military contracts on both Cherry Point and Camp Lejeune. Commercial jobs include the Wallace Shopping Center and Stevenson Kia in Jacksonville. As a masonry sub-contractor, it has been my pleasure to introduce Fay Block to several of my General Contractors who now have incorporated them into their bidding process.

Sincerely,

Douglas W. Love
President
Tri-County Masonry, Inc.